NATURE'S SUNSHINE

September 22, 2016

Dear Valued Nature's Sunshine Products Customer,

The purpose of this letter is to address the concern regarding the color and opaque differences which are sometimes seen in Lecithin capsules. The difference in color and the capsule liquid not being transparent is that the lecithin is sourced from identity preserved non-GMO soybeans. Due to the shortage of non-GMO soy, we have to source the soy from various locations throughout the world. Thus, the color and transparency can sometimes vary depending on where the soy is grown. However, be assured that Nature's Sunshine's Quality Control tests each lot of lecithin for all actives and any contamination. Even if the appearance varies in color and transparency, please be assured that all actives are present in the correct amounts and the highest quality is in every lot.

All natural raw materials will vary in color, odor and appearance from lot to lot. This is natural variation and is acceptable. It is for this reason that our Quality Control laboratories have set acceptable ranges for appearance, odor and taste for each ingredient. Nature's Sunshine tests each lot of every raw material to assure all actives are in the correct amount and there is no contamination.

Sincerely,

Lynda Hammons

Sr. VP - Global Quality and Regulatory

Authorized Representative for Nature's Sunshine Products, Inc.

Notary Acknowledgment

State of Utah

County of Utah

On this 23rd day of September, 2016, before me, Sandra Farley, a notary public, personally appeared Lynda Hammons, personally known to me to be the signer of the attached instrument and acknowledged that she executed the same.

> SANDRAFARLEY NOTARY PUBLIC - STATE OF UTAH COMMISSION# 679826 COMM. EXP. 10-15-2018

Notary Public

Jandra Paly